





# MASTER OF SCIENCE IN TECHNOLOGY OF MANAGEMENT



COLLEGE OF CONTINUING EDUCATION  
CENTER FOR TECHNOLOGY AND ADMINISTRATION

The American University

Washington, D.C.



## **THE COLLEGE OF CONTINUING EDUCATION**



through its

## **CENTER FOR TECHNOLOGY AND ADMINISTRATION**

**offers the Master of Science in  
TECHNOLOGY OF MANAGEMENT**

The Master of Science in Technology of Management is a professional degree designed to equip qualified candidates with a concentrated background in two of the five fields of Computer Systems, Management Information Systems, Operations Research, Scientific and Technical Information Systems, and Research and Development Management. Areas for concentrated effort may be selected from a wide spectrum of subject matter to satisfy the student's requirements.

The discipline, Technology of Management, exists apart from business management, government and public administration, and the classical fields of mathematics and science. It evolved from the acceptance of the electronic digital computer with its associated communications capabilities, as well as from the emergence of a broad and substantial quantitative theory of the properties, structure and flow of information. It approaches problems in all fields involving information transfer, transformation and storage. The discipline should be included in the education of those who will be involved in the management, or design, or development of large, complex systems involving people, resources, and objectives. It includes but is not limited to the use of computers in systems analysis, systems dynamics, statistics, computer assisted instruction, command and control systems, data systems, information storage and retrieval, simulation and modeling and quantitative policy development.

## **ADMISSION**

Candidates applying for admission to the Master of Science in Technology of Management program must have a bachelor's degree from an accredited college or university. He must satisfy certain grade point averages as outlined in the University Bulletin. Forms for application to the graduate program and the required letters of recommendation may be obtained from the Office of Graduate Admissions.

point averages as outlined in the University Bulletin. Forms for application to the graduate program and the required letters of recommendation may be obtained from the Office of Graduate Admissions.

Provisional admission may be granted to those students who do not meet the minimum standards for admission. This may be accomplished by demonstrated academic performance in the completion of one of the five Graduate Certificate Programs offered by the College of Continuing Education in conjunction with the Center for Technology and Administration.

## PROGRAM

In addition to the prerequisites and foundation courses or their equivalents, the program consists of the completion of at least thirty-three graduate credit hours of course work distributed over two fields of concentration. These would be selected to prepare the student for the required two comprehensive examinations. At least twelve hours must be taken in one of the fields including the seminar in that field. The other field requirement may be satisfied by nine hours of graduate work. Twelve hours in each of both fields, including both seminars, is recommended.

Each student will be assigned a faculty advisor who will outline and approve the student's program. Courses and their sequence will be planned. If the thesis option is chosen, the faculty advisor may be the thesis director. The program must be completed with at least a "B" average for all the graduate courses taken.

## COMPREHENSIVE EXAMINATIONS

Comprehensive examinations will be offered each semester for each of the fields. Degree candidates may take one or both of the examinations at any one semester offering. To complete the requirements for the degree, each student must pass two comprehensive examinations. They may be selected from:

- |        |                                            |
|--------|--------------------------------------------|
| 55.063 | Computer Systems                           |
| 55.064 | Operations Research                        |
| 55.065 | Scientific & Technical Information Systems |
| 55.066 | Management Information Systems             |
| 55.067 | Research & Development Management          |

## SPECIAL PROGRAMS

To satisfy the needs of students with special interests, special programs which would include one

his advisor. The second comprehensive field may be a related one offered by one of the other schools or colleges of The American University. It could be a special one, designed by the CTA advisor in consultation with the student to meet the special needs of the student. It would be based on related graduate level courses offered by the University. For instance the Research and Development Management Comprehensive Field may be taken in association with that of the SGPA's Science Technology and Government Program. All special programs are subject to the approval of the Director, CTA and the Dean of the College of Continuing Education.

## THESIS

A thesis option is offered. This option satisfies either three or six credit hours depending on the extent of the research involved. This determination will be made between the student and his faculty advisor on the basis of the thesis proposal. It would be subject to the Director's and the Dean's approval.

## FIELDS

The candidate for the Master of Science in Technology of Management will select two fields from the five listed below. He will sit for two comprehensive examinations in the two fields selected.

### 55.063 COMPUTER SYSTEMS

#### FOUNDATION REQUIREMENTS

- |          |                                                                      |
|----------|----------------------------------------------------------------------|
| 55.310   | Introduction to Data Processing                                      |
| ✓ 55.333 | Computer Programming: FORTRAN, or 55.334 Computer Programming: COBOL |
| 55.411   | Introduction to Management Math                                      |
| ✓ 69.400 | Managerial Statistics                                                |
| 10.456   | The Process of Management                                            |

#### GENERAL REQUIREMENTS

- |          |                                   |
|----------|-----------------------------------|
| ✓ 55.511 | The Systems Approach              |
| ✓ 55.530 | Automatic Data Processing Systems |

#### FIELD REQUIREMENTS

- |          |                                                                    |
|----------|--------------------------------------------------------------------|
| 55.531   | Computer Design                                                    |
| ✓ 55.632 | Advanced Computer Applications                                     |
| 55.633   | Programming Systems and Language (formerly Evaluation of Software) |
| 55.635   | Workshop in Computer Systems                                       |
| 55.637   | Workshop in Operating Systems                                      |
| ✓ 55.730 | Seminar in Computer Systems                                        |



## **55.064 OPERATIONS RESEARCH**

### **FOUNDATION REQUIREMENTS**

- |        |                                                                           |
|--------|---------------------------------------------------------------------------|
| 69.300 | Business Statistics, or 69.400 Managerial Statistics                      |
| 41.111 | Fundamentals of Mathematics II, or 55.411 Introduction to Management Math |
| 10.456 | The Process of Management                                                 |

### **GENERAL REQUIREMENTS**

- |        |                                                     |
|--------|-----------------------------------------------------|
| 55.511 | The Systems Approach                                |
| 55.542 | Probability and Statistics for Management Decisions |

### **FIELD REQUIREMENTS**

- |        |                                   |
|--------|-----------------------------------|
| 55.544 | Advanced Management Mathematics   |
| 55.641 | Methods of Operations Research I  |
| 55.642 | Methods of Operations Research II |
| 55.645 | Workshops in Operations Research  |
| 55.666 | Cost Benefit Analysis             |
| 55.740 | Seminar in Operations Research    |
| 41.576 | Mathematical Methods of OR        |

## **55.065 SCIENTIFIC & TECHNICAL INFORMATION SYSTEMS**

### **FOUNDATION REQUIREMENTS**

- |        |                                 |
|--------|---------------------------------|
| 55.310 | Introduction to Data Processing |
| 55.333 | Computer Programming: FORTRAN   |
| 55.411 | Introduction to Management Math |

### **GENERAL REQUIREMENTS**

- |        |                                   |
|--------|-----------------------------------|
| 55.511 | The Systems Approach              |
| 55.530 | Automatic Data Processing Systems |

### **FIELD REQUIREMENTS**

- |        |                                                       |
|--------|-------------------------------------------------------|
| 55.550 | Survey of Information Science & Technology            |
| 55.650 | Natural Language Data Processing                      |
| 55.651 | Technical Information Machine Systems                 |
| 55.653 | Concepts of Indexing and Abstracting                  |
| 55.654 | Workshop in Technical Information Handling            |
| 55.655 | Automated Library Systems                             |
| 55.656 | Publication Techniques                                |
| 55.750 | Seminar in Scientific & Technical Information Systems |



## 55.066 MANAGEMENT INFORMATION SYSTEMS

## FOUNDATION REQUIREMENTS

- |        |                                                                                |
|--------|--------------------------------------------------------------------------------|
| 55.310 | Introduction to Data Processing                                                |
| 55.333 | Computer Programming: FOR-<br>TRAN, or 55.334 Computer Pro-<br>gramming: COBOL |
| 55.411 | Introduction to Management Math                                                |
| 69.400 | Managerial Statistics                                                          |
| 10.456 | The Process of Management                                                      |

## GENERAL REQUIREMENTS

- 55.511 The Systems Approach  
55.530 Automatic Data Processing Systems

## FIELD REQUIREMENTS

- |        |                                            |
|--------|--------------------------------------------|
| 55.560 | Systems Design for Business Operations     |
| 55.561 | Management of ADP Systems                  |
| 55.660 | Management Information & Reporting Systems |
| 55.760 | Seminar in Management Information Systems  |

55.067 RESEARCH & DEVELOPMENT  
MANAGEMENT

## FOUNDATION REQUIREMENTS

- |        |                           |        |
|--------|---------------------------|--------|
| 69.400 | Managerial Statistics     |        |
| 54.310 | Public Administration, or | 10.481 |
|        | Principles of Production  |        |
| 10.456 | The Process of Management |        |

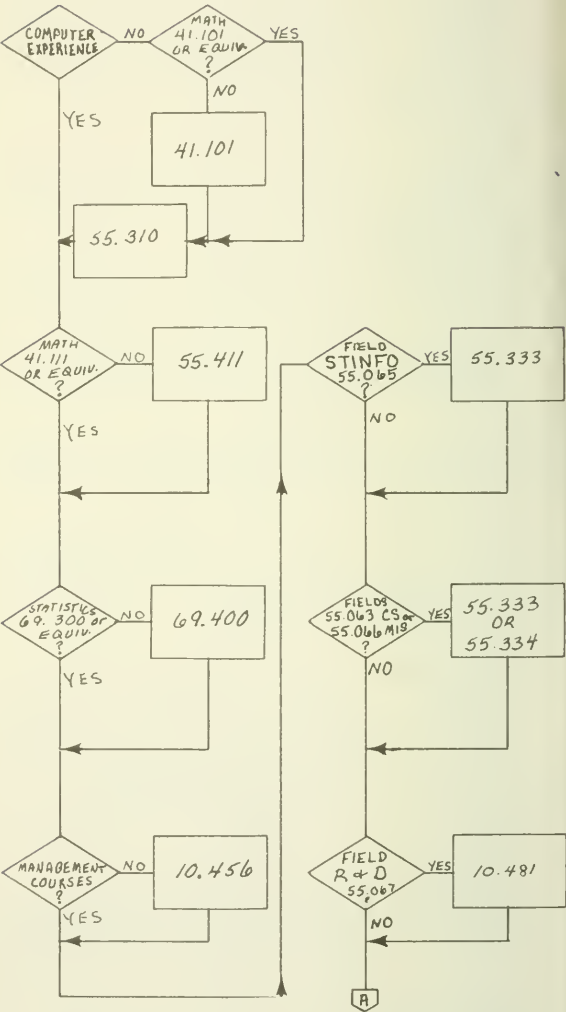
## GENERAL REQUIREMENTS

- |        |                                                                       |
|--------|-----------------------------------------------------------------------|
| 55.511 | The Systems Approach                                                  |
| 55.570 | The Management of Research & Engineering Organizations & Laboratories |

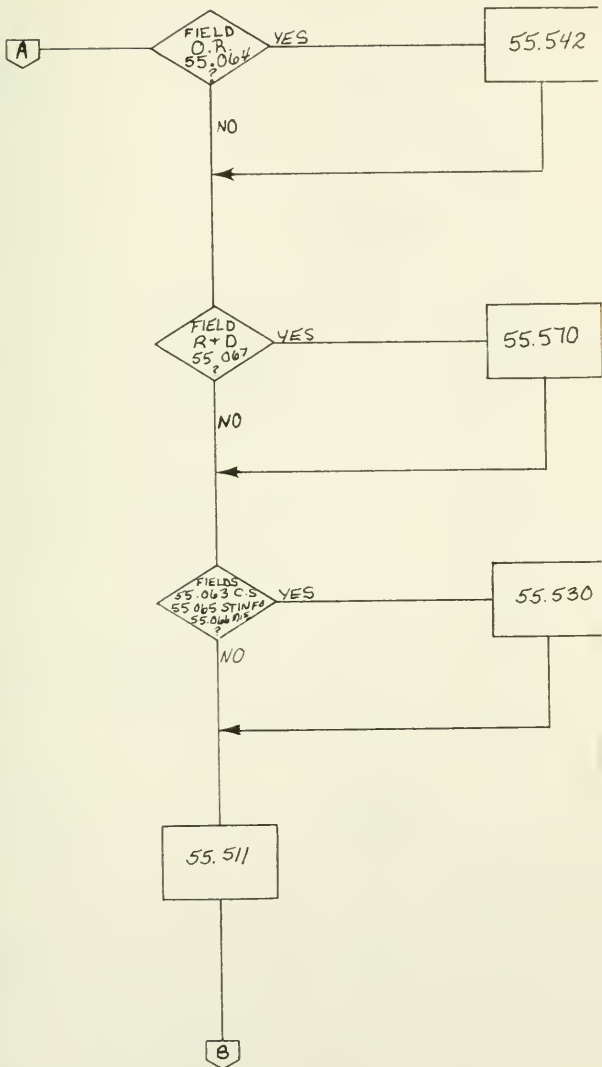
## FIELD REQUIREMENTS

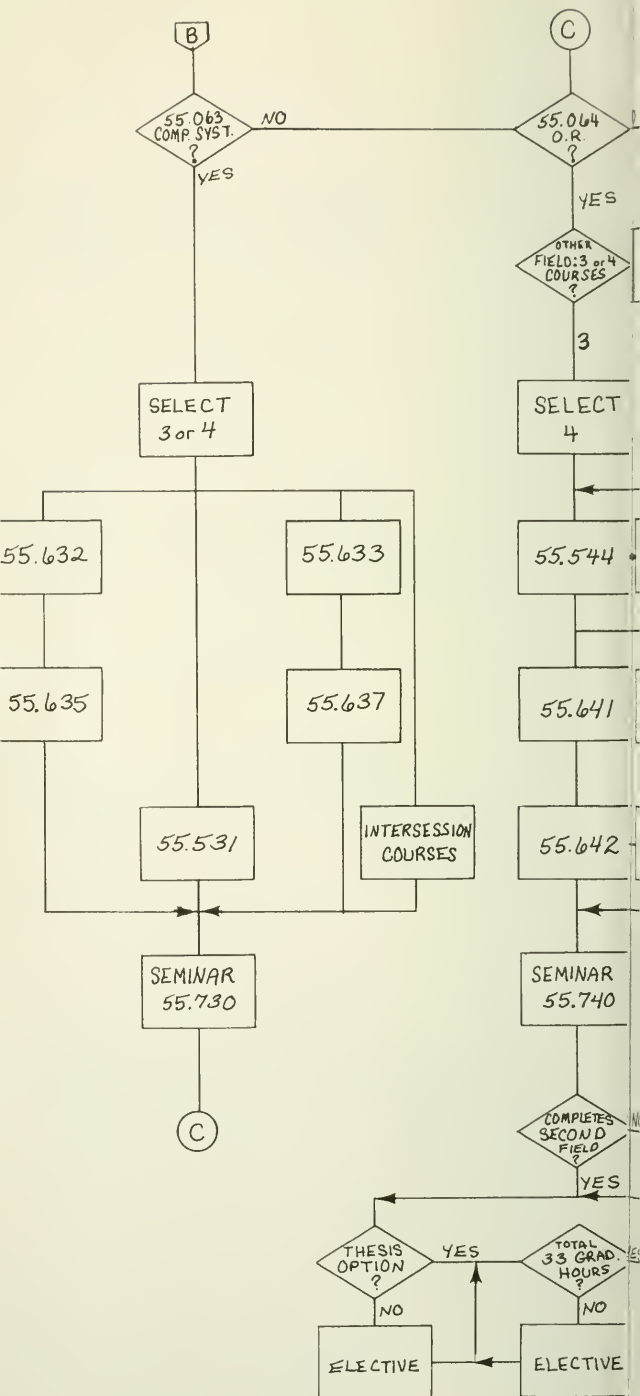
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|--------|--------------------------------------|
| 55.670 | The Politics & Economics of R&D      |
| 55.671 | R&D in the Total Organization        |
| 55.672 | Scientific & Engineering Manpower    |
| 55.673 | Planning & Control of R&D Operations |
| 55.770 | Seminar in R&D Management            |

FOUNDATION REQUIREMENTS



# GENERAL REQUIREMENTS





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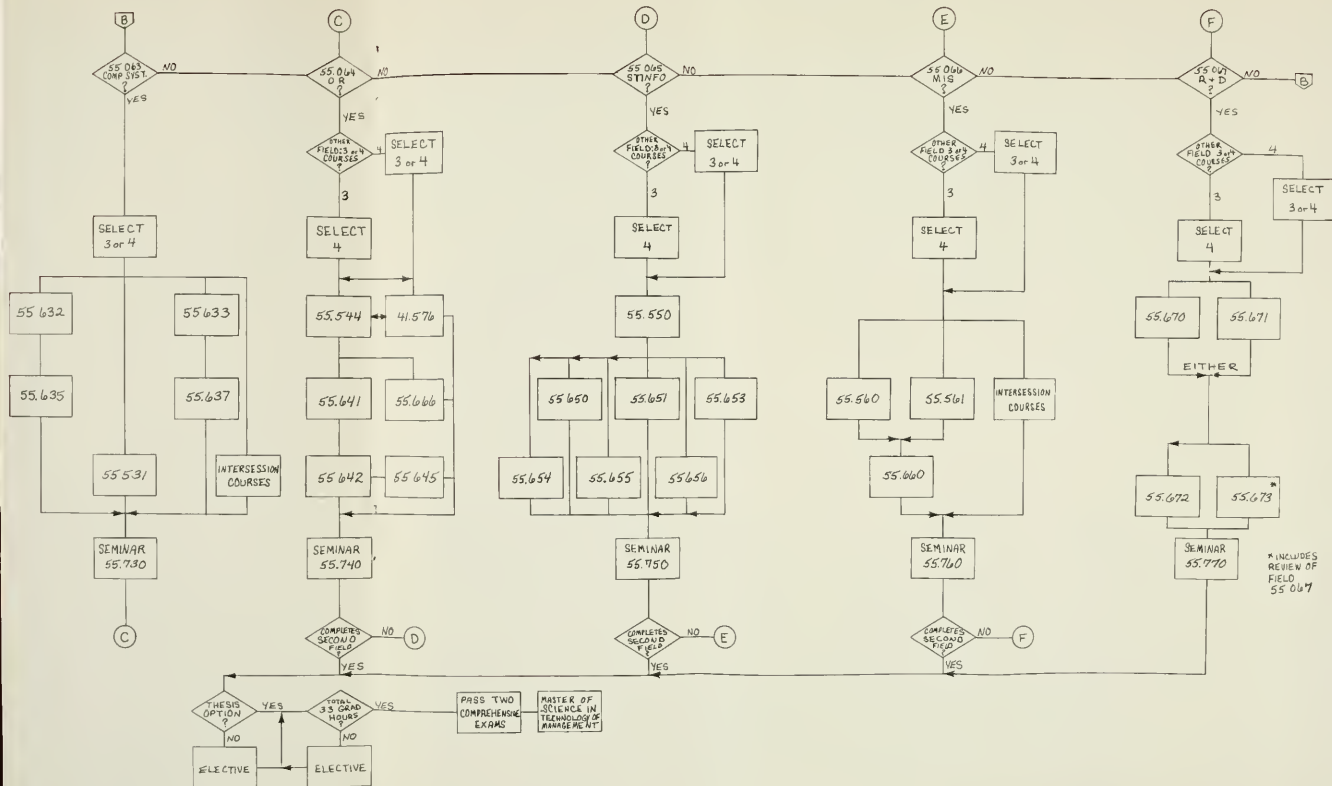
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## FIELD REQUIREMENTS



NOTE: THESE FLOW DIAGRAMS ARE NOT ALL TECHNICALLY CORRECT IN THAT THERE ARE MULTIPLE PATHS THROUGH MANY OF THE FIELDS. PREREQUISITES ARE USUALLY INDICATED BY CONSTRAINED PATHS. CONSULT A CTA COUNSELOR BEFORE DETAILED PLANS ARE COMPLETED FOR YOUR PROGRAM. COURSE DESCRIPTIONS WILL AID IN PLANNING A PROGRAM.

tion and field work. Related programming techniques. *Prerequisites:* one programming language, and 55.530, or permission.

**55.633            Programming Systems and  
Language (3)  
(formerly Evaluation of Software)**

Examination of basic attributes of major classes of programming languages and systems. Characteristics that describe basic differences between types of languages emphasized. Roles of various operating systems briefly examined; as well as problems of operating systems design, and implementation. *Prerequisites:* 55.333 or 55.334 and 55.530.

**55.635            Workshop in Computer Systems (3)**  
Advanced computer applications with emphasis on special projects. *Prerequisites:* 55.632 and permission.

✓ **55.637            Workshop in Operating  
Systems (3)**  
Operating system concepts necessary for the management of automatic data processing installation. Include job scheduling, program management, and data files. Utilities, compilers, special purpose languages, telecommunications, and software sources are also discussed. *Prerequisite:* 55.633.

✓ **55.730            Seminar in Computer Systems (3)**  
*Prerequisite:* permission.

## OPERATIONS RESEARCH

**55.540            Operations Research in  
Management (3)**

Review of general field of Operations Research and its role in the decision making process. Comprehensive overview of the field. Modeling techniques and applications of a variety of prototype problems are covered, including linear programming, inventory and queuing models, replacement and maintenance models. Markov chains, simulation and dynamic programming models. Mathematics employed limited to elementary Algebra and Statistics, stresses the quantitative approach. Not to be taken if OR is a comprehensive field. *Prerequisite:* 69.300 or 69.400.

**55.542            Probability and Statistics for  
Management Decisions (3)**

Decision under uncertainty; cost of uncertainty; probability distributions; conditional models; Bayesian approach; sequential decision procedures; hypothesis testing; estimation. *Prerequisites:* 69.300 or 69.400; 41.111 or 55.411.

**55.544            Advanced Management  
Mathematics (3)**

Review of mathematics necessary for advanced work in Operations Research. Sets and relations; mathematical induction; series; limits and continuity; differentiation; optimization; integration; differential equations; probability theory. *Prerequisite:* 41.111. Not required where 41.222 and 41.223 (or equivalent) have been satisfactorily completed *recently*. This course will be required, as a prerequisite for 55.641, of students whose differential and integral calculus were taken more than ten years ago.



✓ 55.641      Methods of Operations  
Research I (3)

Review of statistical basis for sampling; inventory, replacement and sequencing problems; mathematical programming including linear, non-linear and integer programs; competitive strategies and their methods of solution. *Prerequisites:* 55.542 and 55.544 or equivalent (as stated under 55.544).

✓ 55.642      Methods of Operations  
Research II (3)

Role of selected probability distributions in OR; Queuing Theory and Applications; Markov Processes; Dynamic Programming and extensions integrating Markov Processes; selected problems in simulation. *Prerequisite:* 55.641 or permission.

✓ 55.645      Workshops in Operations  
Research (3)

Depending upon current interests of the student body, special topics will be taken up in depth. They will be selected from such subjects as maintenance, reliability, advanced topics in mathematical programming, and capital investments. Where required, advanced mathematical and statistical techniques will be covered. *Prerequisite:* 55.642.

55.666      Cost-Benefit Analysis (3)

Examination of the techniques used to evaluate nonmarket oriented goods and services. *Prerequisites:* 55.411, 55.544, or 41.223.

55.740      Seminar in Operations  
Research (3)

*Prerequisite:* permission.

## SCIENTIFIC & TECHNICAL INFORMATION SYSTEMS

55.550      Survey of Information Science and  
Technology (3)

Introductory survey of scientific and technical communications field with emphasis upon modern mechanized methods. Information theory, documentation, reprography, computer-aided photocomposition among the topics covered. Symbiotic relationship between the publishing field and information storage and retrieval systems stressed as underlying philosophy of the course. A prerequisite for all other courses in the Scientific and Technical Information Systems area. *Prerequisite:* 55.310 or equivalent experience.

55.650      Natural Language Data Processing  
(3) (formerly Computational  
Linguistics)

Basic knowledge of computational linguistics, useful in any field in which computer is called upon to interpret or to analyze natural language such as indexing and classifying documents, extracting and abstracting, analyzing stylistic variations, machine translation and automating concordances. Non-specialist oriented introduction to field for information scientists, computer programmers, librarians and others interested in learning the scope of computer applications in alleviating some of the more tedious and repetitive tasks of scholarly research. Students of modern linguistics should be particularly concerned with the implications of this powerful tool in their discipline. *Prerequisite:* 55.550 or equivalent experience.

**55.651      Technical Information Machine  
Systems (3)**

Application of machine systems with major emphasis on the handling of the scientific and technical literature. Capabilities of mechanized systems emphasized, with adequate consideration given to software developments. File organization and record formatting stressed. User requirements and evaluation techniques form the central core of this course. *Prerequisites:* 55.530, 55.550 or their equivalent in experience.

**55.653      Concept of Abstracting and  
Indexing (3)**

The impact of automatic data processing and mechanized methods upon processing and dissemination of information. Emphasizes mainly intellectual functions to which this information must be subjected before and after machine intervention. "Arts" of abstracting and indexing. Analyzes technical writing, annotating, indicative and informative abstracting, classification methods including the Universal Decimal Classification and faceted classification, word indexing both in- and out-of-context, vocabulary control and Thesaurus-building, links and roles, citation indexing and relevance/recall ratios. Students must abstract and index limited number of documents in their own fields of interest and specialization. *Prerequisite:* 55.550 or equivalent experience.

**55.654      Workshops in Technical Information  
Handling (3)**

From time-to-time, as warranted by current interest, faculty availability and composition of the student body, special topics will be covered. Examples are chemical notation systems, specialized information needs of various disciplines, and professions (e.g., law, medicine, business administration, etc.), and integrated information networks. Students may repeat this course several times, provided that identical topics are not duplicated. *Prerequisite:* 55.550 or permission of the instructor.

**55.655      Automated Library Systems (3)**

Introduction to the application of Systems Analysis and computers to the modern library. Library functions are analyzed systematically with a view toward the automation and mechanization of such clerical functions as book and journal acquisitions, preparation of accession lists, charging-out routines, etc. In addition, the use of the computer in the production of catalog cards, book catalogs, bibliographies and indexes is emphasized. Techniques for the evaluation of library effectiveness discussed with the ultimate aim of providing maximum user satisfaction. Particularly directed at practicing librarians who wish to apply modern systems of technology to their own libraries. *Prerequisite:* 55.550 or permission of the instructor.

**55.656      Publication Techniques (3)**

Careful analysis of the present state-of-the-art of primary journal publication with emphasis on economic factors. Computer-aided photocomposition technology, with emphasis on machines such as the Photon, Video-comp and Linotron. Mechanized processing of primary publications, abstracts and indexes as part of an integrated system in which scientific and technical publications are part-and-parcel of information storage and retrieval systems, i.e. the Medical Literature Analysis and Retrieval System (MEDLARS) of the National Library of Medicine.

**55.750      Seminar in Scientific and  
Technical Information Systems (3)**

*Prerequisite:* permission.

# MANAGEMENT INFORMATION SYSTEMS

## 55.411 Introduction to Management Mathematics (Course)

Mathematical logic, elementary point set theory, finite probability. Markov chains, difference equations, vectors and matrices and matrix games. *Prerequisite:* 41.101. Not required where 41.110 and 41.111 (or equivalents) have been completed satisfactorily.

## 55.511 The Systems Approach (3)

Introduction to systems analysis approach to study and design of managerial and operational organization and process. Fundamental to all other courses in this general sequence, or for anyone who expects to be responsibly concerned with managerial, operational or control organizations and processes of business or government. Includes problem exercises to illustrate the rigor of the discipline and nature and scope of its applications. *Prerequisites:* 69.202 or 69.400.

## 55.560 Systems Design for Business Operations (3)

Opportunity to develop and defend specific management sciences techniques against both hypothetical and actual business operations and problem areas. Use of case studies, group discussions and projects, against current business operations, guidance in developing firm understanding of relationships and dependence upon interdisciplinary approaches to problem recognition, definition, development of alternatives and ultimate selection of optimum solution based on cost/effectiveness. *Prerequisite:* 55.530.

## 55.561 Management of Automatic Data Processing Systems (3)

Examination of unique problems, functions and requirements of data processing management. Within role of this management, planning, installation, operation and organization of computer facility examined. Executive interaction stressed, specifically in decision-making, planning and evaluation functions. The course content is developed through lectures and reports. *Prerequisite:* 55.530.

## 55.660 Management Information and Reporting Systems (3)

Provides an understanding of the complexity of an integrated information system and its components. Covers system design, development, application, utilization and evaluation. Various philosophies concerning the manner and degree of depth and breadth of the integrated management information system approach reviewed. Advanced management techniques (*e.g.*, real-time systems, time sharing, file management systems, models, simulations, operations research and cybernetics) are discussed in terms of their applicability to Management Information and Reporting Systems. *Prerequisites:* 55.530 and 55.560.

## 55.760 Seminar in Management Information Systems (3)

*Prerequisite:* permission.

## RESEARCH & DEVELOPMENT MANAGEMENT

### 55.570 Management of Research and Engineering Organizations and Laboratories (3)

Basic course on management of research and engineering organization. Discussion of the full spectrum of elements in such an organization-utilization of resources, comparison of government and business, establishment of procedures and methodologies for effective and efficient operations. *Prerequisites:* for undergraduates: 10.481. For graduate students: comparable course work or experience.

### 55.670 The Politics and Economics of Research and Development (3)

Magnitude, characteristics, and politico-economic significance of the R&D economy of the U.S. and comparatively, of other countries. Structure and nature of the U.S. research industry. Government-business defense economy. Governmental non-military research. Business and industrial research. Trends and forecasts. National resources allocation, and other political and economic problems. *Prerequisite:* permission.

### 55.671 R & D in the Total Organization (3)

Criteria for top management decisions: (a) Capabilities of scientific, technological, and social science research; (b) utilization for needs of the specific organization; (c) definition of R&D requirements, in-house and/or external implementation, determination of budget; (d) evaluation of success and contribution of organizational objectives; (e) conversion of R&D results into governmental or business applications, products, or processes. *Prerequisite:* 55.570.

### 55.672 Scientific and Engineering Manpower (3)

Study in depth of scientific and engineering manpower stressing role of individual in the R&D environment and his interface with the total resources of which he is a part. Impact of the innovative forces at work. For advanced graduate student. *Prerequisites:* 55.570 and at least one other of above R&D courses.

### 55.673 Planning and Control of Research and Development Operations (3)

Study in depth of role of today's research and development manager. Review of operational policies and goals. Forecasting, planning, and programming techniques, analysis methodology. Exercise of "value judgments". Intended for the advanced graduate student. *Prerequisites:* 55.570 and at least one other of the above R&D courses. NOTE: If 55.770 is not offered in any given semester, 55.673 will be accepted as the SGPA Master's research requirement (in lieu of thesis).

### 55.770 Seminar in Research and Development Management (3)

For course content, see 55.673. Offered for those students whose program requires a Seminar in lieu of a Thesis for a Masters Degree. *Prerequisites:* 55.570 and at least one other of the above R&D courses, and permission.

## THE FACULTY

### Center for Technology and Administration

PAUL W. HOWERTON, Director; Ph.B., Northwestern University

RICHARD A. BASSLER, Director, Computer Systems Program; Assistant Professor of Information Science; B.S., University of Colorado; M.S., The George Washington University

RALPH I. COLE, Director, Graduate R&D Program; Associate Professor of R&D Management; B.S., Washington University; M.S., Rutgers University

HAROLD E. FASSBERG, Interim Director for Operations Research Program; Adjunct Professor; B.A., Ohio State University; M.A., University of Pittsburgh; Ph.D., The American University

WILLIAM HOWARD GAMMON, Assistant Professor of Information Science; B.A., The George Washington University; M.A., The American University

WALTER J. KENNEVAN, Director, Management Information Systems Program; Assistant Professor of Information Science; B.C.S., M.C.S., M.F.A., Catholic University

JANET M. MALCOLM, Assistant Professor of Information Science; B.S., Douglass College; M.S., Northwestern University; Ph.D., Columbia University

RICHARD POWERS, Professor of Operations Research; B.S., M.A., Ph.D., University of Virginia

JAMES K. ROCKS, Assistant Professor of Information Science; B.A., Columbia University; M.A., Boston University

MARVIN I. ROSENBERG, Assistant Professor of Computer Systems; B.S., U.S. Naval Academy; M.S., Purdue University

DAVID C. WEEKS, Adjunct Professor of Information Science; B.A. (hon), McGill University; M.A., Ph.D., University of London

ISAAC D. WELT, Director, Scientific and Technical Information Systems Program; Professor of Information Science; B.S., M.S., McGill University; Ph.D., Yale University



## THE COLLEGE OF CONTINUING EDUCATION

The mission of the College of Continuing Education is to serve the educational needs of adults who seek professional or personal advancement through full- or part-time study.

Some adults enroll in the College of Continuing Education to complete a degree. Many students take courses to meet professional requirements of their career field, while others take courses for personal enrichment.

The College of Continuing Education offers a wide range of academic programs geared to meet highly diversified student needs. These programs include degrees and certificates both on an undergraduate and graduate level, in-service training, and research programs. The certificate programs are offered for specialized preparation in a particular career field. Under certain conditions certificate work may be applied towards the award of a degree.

The College of Continuing Education is located in the McKinley Building on The American University campus. The college maintains a full-time staff of academic advisors to serve its students. For further information call 686-2500.



*For further information write to:*

Director  
Center for Technology and Administration  
The American University  
Massachusetts and Nebraska Aves., N.W.  
Washington, D.C. 20016

*Telephone: 686-2513*





